

3rd Quarter FY23 Financial Report to the School Committee

May 11, 2023

The data in these reports are as of March 31 for the operating budget.

The Budget Overview

Welcome to the 3rd quarter financial report overview. Due to me being unavailable, you did not receive a 2d quarter report. The good thing is it was fairly early in the year and there is not a problem with budget. There was little to no concern of having insufficient funds or overspending. Historically, 2d quarters are financially quiet in school districts.

Overall, the operating budget is in good shape. As you can see looking at the bottom line, we are projected to have a small positive balance after encumbering most expenses. This does not necessarily mean we will finish the year with funds remaining. There is often a good bit of moving of expenses at or near the close of the year that usually account for any remaining funds. However, it is good to be in this position at this time of the year. It allows me to have funds in case something unplanned occurs as we enter the home stretch of the end of the year. It is obviously better than being in the reverse position and wondering how I would make up the deficit.

I have not done so yet, but I will soon put a budget freeze in place. As stated in previous years, this will alert the staff to be mindful of what their budget situation is and know that if they haven't spent it this late in the year, they probably didn't/won't need it. That money may be tied up in an encumbrance. If they aren't going to use it, eliminate the encumbrance. Those funds will revert to the operating budget and allow me to get a more accurate account of how the district is doing heading to the year-end close in June.

The Operating Budget (OB)

Currently, the operating budget shows a \$300,819 positive balance. All salaries and most recurring expenses have been accounted for through encumbrances. As I stated earlier, this balance will allow me to balance the budget at the end of the year in the event something unforeseen occurs (an expense that was unexpected or one that was missed, etc.). One of the things that helps in showing a positive balance in contrast to previous years at this time, is that I have already transferred a great deal of special education expenses from the operating budget to Circuit Breaker (CB). In March, I moved \$1,086,247 of expenses from the special education lines in the operating budget to circuit breaker. I did this earlier than in previous years. In the past, I have done this at the end of the year. I did it earlier this year for a couple of reasons. The first is to make sure I use the minimum I have to use by the end of the year. As a refresher, I have to use/spend a minimum of what was carried over from the previous year. The district carried forward approximately \$1,083,000 from FY22. By taking care of this now, I ensure we will not encounter the issue we did last year after the district closed. Department of Revenue (DOR), after the audit, instructed the town to take any funds that were over this amount. This was approximately \$257,000. I held this in anticipation of the potential 14% increase in special education costs predicated by DOR. The second reason for doing it earlier is that is gives me a better picture of where we stand financially and the knowledge the district has met all of its procedural financial obligations.

Revolving Accounts

CIRCUIT BREAKER (CB) has a balance of \$929,460. These funds will be used to supplement Special Education expenses not covered by the operating budget. Also, having a healthy CB balance going forward may come in handy if we are asked to make up any budgeting gaps not funded by the town. This is done by moving more Special Education expenses from the operating budget to CB. I am hesitant to do this because it is one-time money. It is never prudent to use one-time money to pay an expense that may be recurring. However, if it is to help the district avoid layoffs or cutting services, it can be used this way. As stated earlier, I have already moved the minimum amount of expenses into CB from the operating budget. DOR requires that as a minimum, you use all of the previous year's reimbursement before the current year ends. This revolving fund has an upper limit on how much funds can be carried forward into the next year. The rule is you are allowed to carry forward the equivalent of a year's worth of revenue. Our district receives \$310,716 per quarter for FY23 from the department of Education. This equates to an anticipated annual reimbursement of \$1,242,864. Therefore, our revolving account cannot open FY24 with more than this amount of cash on hand.

FACILITY RENTAL has a balance of \$122,368. While this is not a lot of money, it has recovered somewhat from the COVID years. A good deal of ongoing building maintenance that occurs during the year is funded through this account. The operating budget is not funded sufficiently to cover all the expenses that occur during the school year. These expenses are historically paid with funds generated through facility rental. School Choice has also been used to help fund some of the costs of maintaining our buildings and grounds.

PRESCHOOL has a balance of \$273,834. These funds will be used to offset expenses incurred operating the Preschool program, thus easing the pressure on the operating budget. It also allows Principal Rouleau the freedom to equip this program with resources to best enhance learning while minimizing the impact on the operating budget. Principal Rouleau expectation of strong attendance at the five-day program seems to be holding true based on the revenue.

As I mentioned in previous reports, this program is highly subsidized by the operating budget and having these funds available helps greatly.

SCHOOL CHOICE revolving fund has a balance of \$240,066. This is down from \$571,692 that was reported in the 1Q FY23 report. Many of these expenses are from

earmarks the Superintendent identified as projects he wanted funded. I reported last time (in detail) the projects totaled approximately \$363,000. The rest is the result of facilities expenses that are either under or unfunded. A small sampling of the projects earmarked were the doors at GMS & FMS being made ADA compliant; money to upgrade the audio at FMS Library and Auditorium; New Computers for the video production program.

SCHOOL LUNCH revolving funds are used primarily to pay the invoices from the food service company (Whitson's). On average, these monthly invoices are approximately \$70,000 per month. In addition, if there is food service equipment that needs to be purchased or replaced, it comes out of this account. Since the beginning of the school year through the end of March 2023, the food service department has served 119,500 meals to our students (breakfast & lunch) across the district. Sue Mitchell-Tang (our Food Service Director) has done a great job of handling her duties. She has been open to suggestions and interacting with students and staff on ways to make the meal experience more enjoyable. Unlike many food service programs in the Commonwealth, our program is NOT operating at a deficit. We are operating on an average surplus of \$4100 per month. This is important because the food service program does NOT receive any money from the operating budget! It is funded solely by paying students/staff reimbursements from the federal and state governments. The program is only reimbursed when we serve a "reimbursable" meal. It is important that each student that receives a meal, takes all of the components, because only then is it a reimbursable meal. We have put the "share table" concept in place in each of the schools. The share table allows a student to place an item they do not want to eat on a table making it available for any other student. This only applies to unopened packages, fruit in a peel, crackers, snack bars, cereal, and unopened milk and juice cartons. Things NOT OK to share are opened packages, anything with a bite out of it, food from home, and prepackaged school lunch meals. The hope is the "share table" will reduce food waste by making it available to another student. The funds in this revolving account has a limit on the amount that can be carried over from year to year (as set the Commonwealth's Department of Revenue (DOR)). The limit is the average of three (3) month's revenue. Currently, our revenue is averaging approximately \$70,000 per month. Based on this, we can carry forward into next year,\$210,000 in the revolving fund.

Grants

The grants are listed in the report by grant number. We no longer charge certain Special Education salaries to the #240 (1003) grant. To avoid the issue of charging salary expenses before the grant is available, we now charge Special Education tuitions to this grant. We can wait until the end of September (or later) to pay and charge tuitions to the grant.

We have spent all the funds and closed ESSER I. We have spent all the funds in ESSER II and are in the process with the town to close it. As you can see in the Grants Update page, ESSER III is approximately 50% spent or encumbered.

The district has monthly grant meetings that are attended by the Superintendent, the Curriculum Director, the Superintendent's Special Project Coordinator, the Special Education Director, the Business Manager, the Superintendent's Admin Assistant, and the grants manager. These meetings are used to update stakeholders on the status and changes to any of the district's grants. Each "grant owner" gives a brief overview of the status of their grant(s) (fund purpose, issues, timing, etc.). This sharing is helpful to keep everyone updated and on the same page

We have kept our ESSER funding separate from the operating budget to reduce the chance of the district becoming dependent on these one-time funds. As stated earlier, we have spent ESSER I & II funds. We anticipate that we will be able to spend ESSER III funds and have no budget issues when these funds are exhausted. The district knows that any personnel or program annotated in the ESSER budgets goes away when the funds run out.

Summary

The operating budget is in good shape. There a few budget lines with negative balances that warrant a review for reallocation of funds in FY24. Again, I manage to the bottom line. The bottom line has a positive balance with one quarter remaining. I will begin to think about what to do with this balance (if it still exists) as we get into late June.

I feel the scheduled grant meetings enhance our ability to keep everyone informed and catch potential issues before they reach the uncorrectable point. Having kept ESSER budgets separate, independent of our operating budget, gives me comfort that we should not feel any "pain" when these funds go away.

Overall, I feel we are in a good position for this time of the year. We should not have any problems closing the year when the time comes.

DOE CODE	DESCRIPTION	BUDGET	ACCOUNT YTD	ENCUMBRANCE	BUD GET BALANCE
1000	AD MINISTRATION	\$939,343.27	\$715,384.61	\$239,987.13	(\$16,028.47)
2000	INSTRUCTIONAL LEADERSHIP	\$15,677,749.59	\$10,201,468.46	\$5,570,093.29	(\$93,812.16)
3000	PUPIL SERVICES	\$1,314,943.85	\$928,385.21	\$477,047.41	(\$90,488.77)
4000	OPERATIONS & MAINTENANCE	\$1,805,792.34	\$1,326,012.83	\$470,630.27	\$9,149.24
5000	BENEFITS & FIXED CHARGES	\$0.00	\$24,383.70	\$0.00	(\$24,383.70)
9000	PROGRAMS WITH OTHER DISTRICTS	\$1,928,578	\$665,494	\$746,701	\$516,383
	FY23 BUD GET	\$21,666,407	\$13,861,129	\$7,504,459	\$300,819
Group Code	Types of accounts included in this code				
1000	School Committee, Superintendent, Asst. Superintendent, Business Office,				
	legal expenses, IT (tech & ad min)				
2000	SPED Director & staff, IT Director, Instructional Staff, wages for Principals,	Teachers, PD,			
	Textbooks, Instructional Supplies				
3000	Nurse wages, Health Services expenses, Transportation (GenEd & SPED), Athletics				
4000	Building Expenses (heating, gas, electricity), Custodial Salaries & Supplie	es, Building &			
	Ground's Maintenance, Tech Infrastructure				
5000	Employee retirement or separation costs				
9000	Special Education Tuition Payments				

DETAILED OPERATING BUDGET

	DESCRIPTION	BUDGET	ACCOUNT YTD	ENCUMBRANCE	BUDGET BALANCE
1110	SCHOOL COMMITTEE - 1110	\$19,000.00	614 011 00	60.00	£400070
	SU PERINTEN DENT - 1210		\$14,911.22 \$263,409.19		\$4,088.78 (\$24,248.08)
	ASSISTANT SUPERINTENDENT - 1220	\$326,580.43 \$138,060.51	\$98,061.14		\$4,060.51
	BUSINESS AND FINANCE - 1 410	\$298,624.01	\$213,754.19		\$4,793.49
1430	LEGAL SERVICES FOR SCHOOL COMMITTEE - 1430	\$50,000.00	\$16,087.50		\$16,736.00
	DISTRICT WIDE INFORMATION MANAGEMENT AND TECHNOLOG - 1450	\$107,078.32	\$109,161.37		(\$21,459.17)
1430	DISTRICT WIDE IN FORMATION MANAGEMENT AND TECHNOLOG - 1430	\$939,343.27	\$715,384.61	\$239,987.13	(\$16,028.47)
2110	INSTRUCTIONAL LEADERSHIP CURRICULUM DIRECTORS (SUPERVISORY) - 2110	\$150,432.05	\$95,248.59	\$31,098,53	\$24,084.93
•	DEPARTMENT HEADS (NON-SUPERVISORY) - 2120	\$77,536.88	\$59,441.24		(\$2,197.62)
2130	INSTRUCTIONAL TECHNOLOGY LEADERSHIP AND TRAINING - 2130	\$107,285.00	\$78,895.66		\$454.00
2210	SCHOOL LEADERSHIP-BUILDING-PRINCIPALS OFFICE - 2210	\$9 48,309.81	\$693,291.33		\$15,494.95
2220	SCHOOL CURRICULUM LEADERS/DEPARTMENT HEADS - BUILD - 2220	\$279,304.33	\$218,576.00		(\$13,971.81)
2250	NON INSTRUCTIONAL BUILDING TECHNOLOGY - 2250	\$15,000.00	\$10,898.88	\$3,730.56	\$370.56
2300	INSTRUCTIONAL - 2300	\$250.00	\$2,500.00	\$0.00	(\$2,250.00)
2305	CLASSROOM TEACHERS - 2305	\$9,188,370.69	\$5,464,403.34	\$3,419,102.51	\$304,864.84
2310	SPECIALIST TEACHERS - 2310	\$835,655.91	\$621,913.93	\$376,934.27	(\$163,192.29)
2315	INSTRUCTIONAL COORDINATORS AND TEAM LEADERS (NON S - 2315	\$31,739.74	\$0.00	\$0.00	\$31,739.74
2320	MEDICAL/THERAPEUTIC SERVICES - 2320	\$7.49,598.00	\$488,750.93	\$278,267.85	(\$17,420.78)
2324	Undesignated - 2324	\$51,824.00	\$0.00	\$0.00	\$51,824.00
2325	SUBSTITIUES - 2325	\$0.00	\$189,908.51	\$16,760.34	(\$206,668.85)
2330	NON-CLERICAL PARAPROFESSION ALS/INSTRUCTION AL ASSIS - 2330	\$1,073,917.69	\$921,213.19	\$362,092.15	(\$209,387.65)
2340	LIBRARIANS AND MEDIA CENTER DIRECTORS - 2340	\$279,660.00	\$144,307.04	\$90,191.84	\$45,161.12
2345	DISTANCE LEARNING AND ONLINE COURSEWORK - 2345	\$7,500.00	\$7,500.00	\$0.00	\$0.00
2351	PROFESSIONAL DEVELOPMENT LEADERSHIP DEVEILOPMENT (- 2351	\$15,100.00	\$4,019.85	\$26.95	\$11,053.20
	Stipend for Instructional Coaches/ Lead Teachers - 2354	\$50,556.00	\$48,260.94		(\$56,429.94)
2355		\$15,000.00	\$0.00		\$15,000.00
	PD STIPENDS, PROVIDERS AND EXPENSES - 2357	\$35,526.00	\$22,286.33		\$3,748.67
	TEXTBOOKS AND RELATED SOFTWARE/MEDIA/MATERIALS - 2410	\$68,360.00	\$42,640.73		\$25,188.36
2415	OTHER INSTRUCTIONAL MATERIALS - 2415	\$18,410.00	\$7,359.52		\$10,062.48
	NSTRUCTION AL EQUIPMENT - 2 420	\$20,700.00	\$13,897.44		\$6,286.42
2430	GENERAL SUPPLIES - 2430	\$112,700.00	\$70,150.27		\$14,780.67
	OTHER INSTRUCTIONAL SERVICES - 2440		\$23,388.23		
2440		\$71,190.00			\$13,157.60
2451	CLASSROOM (LAB) INSTRUCTIONAL TECHNOLOGY - 2451	\$89,500.00	\$89,939.47		(\$439.47)
	OTHER INSTRUCTIONAL HARDWARE - 2453	\$65,776.00	\$39,515.33		\$16,278.92
2455	INSTRUCTIONAL SOFTWARE - 2455	\$66,535.00	\$62,354.62		\$57.66
2710	GUIDANCE - 2710	\$893,544.49	\$581,512.28		(\$14,265.72)
2720	TESTING AND ASSESSMENT - 2720	\$28,628.00	\$15,722.73		\$5,470.25
2800	PSYCH OLOGICAL SERVICES - 2800	\$329,840.00 \$15,677,749.59	\$183,572.08 \$10,201,468.46		(\$2,666.40) (\$93,812.16)
3100	ATTENDANCE AND PARENT LIAISON - 3100	6770000	62760.00	\$0.40 E0	\$2,997.50
3200		\$7,700.00	\$3,762.00		
	HEALTH SERVICES - 3200	\$195,815.74	\$140,579.80		(\$25,533.18)
	STUDENT TRANSPORTATION SERVICES(TO AND FROM SCHOOL - 3300	\$784,150.00	\$539,314.69		(\$50,915.00)
3400	FOOD SERVICES - 3400	\$15,000.00	\$114.00		\$14,886.00
3500	ATHLETICS - 3500	\$2.43,115.61	\$219,355.09		(\$19,184.70)
3520	OTHER STUDENT ACTIVITIES - 3520	\$69,162.50	\$24,492.68		(\$11,972.44)
3600	SCHOOL SECURITY - 3600	\$0.00	\$766.95		(\$766.95)
		\$1,314,943.85	\$928,385.21	\$477,047.41	(\$90,488.77)
	OPERATIONS & MAINTENANCE			\$0.00 \$87,419.32 \$35,938.86 \$80,076.33 \$17,176.50 \$19,376.12 \$239,987.13 \$31,098.53 \$20,293.26 \$27,935.34 \$239,523.53 \$74,700.14 \$3,730.56 \$0.00 \$3,419,102.51 \$376,934.27 \$0.00 \$278,267.85 \$0.00 \$16,760.34 \$362,092.15 \$90,191.84 \$0.00 \$26,95 \$58,725.00 \$0.00 \$94,91.00 \$26,95 \$58,725.00 \$9,491.00 \$530.91 \$988.00 \$516.14 \$27,769.06 \$34,644.17 \$0.00 \$9,981.75 \$4122.72 \$326,297.93 \$7,435.02 \$148,934.32 \$5,570.093.29 \$4,945.22 \$148,934.32 \$2,945.22 \$1,945.2	
4100	OPERATIONS AND MAINTENANCE - 4100	\$45,000.00	\$15,216.51	\$4,144.04	\$25,639.45
	CUSTODIAL SERVICES - 4110	\$830,882.36	\$588,379.36		\$14,097.38
	HEATING OF BUILDINGS - 4120	\$260,000.00	\$185,094.21		(\$25,572.48)
4130	UTILITY SERIVICES - 41 30	\$365,000.00	\$292,463.46		\$4,224.11
4210		\$118,935.00	\$81,665.80		\$14,129.24
	MAINTENANCE OF BUILDINGS - 4220	\$85,000.00	\$71,435.56		(\$1,374.93)
	MAINTENANCE OF EQUIPMENT - 4230	\$6,000.00	\$1,792.61		\$2,633.33
	NEWTWORKING AND TELECOMMUNICATIONS - 4400	\$72,705.98	\$69,455.02		(\$23,106.52)
	TECHNOLOGY MAINTENANCE - 4450	\$22,269.00	\$20,510.30		(\$1,520.34)
		\$1,805,792.34	\$1,326,012.83	\$470,630.27	\$9,149.24
	BENEFITS & FIXED CHARGES				
5150	EMPLOYEE SEPARATION COSTS - 5150	\$0.00	\$24,383.70	\$0.00	(\$24,383.70)
	FRO GRAMS WITH O THER DISTRICTS				
9000	PROGRAMS WITH OTHER SCHOOL DISTRICTS - 9000	\$1,842,578.00	\$572,885.50	\$564,294.66	\$705,397.84
	PROGRAMS WITH OTHER DISTRICTS IN MASS - 9100	\$35,000.00	\$16,706.10		(\$17,091.20)
	TUITION TO COLLABORATIVES - 9400	\$51,000.00	\$75,902.87		(\$171,924.00)
, .00		\$1,928,578	\$665,494		\$516,383
		91,520,570	Ç000,474	Q7 40,701	\$510,505
	FY23 BUDGET	\$21,666,407	\$13,861,129	\$7,504,459	\$300,819

REVOLVING ACCOUNTS

Account	D escription	Balance					
Circuit Breaker	CIRCUIT BREAKER REVOLVING	\$929,460					
SPED Reserve	SPEC ED RESERVE FUND REVOLVING	\$20,785					
School Lunch	SCHOOL LUNCH REVOLVING	\$287,362					
Pre-School	PRESCHOOL REVOLVING	\$273,834					
Athletics	ATHLETIC REVOLVING	\$24,608					
Alternative Studen	ALTERNATIVE STUDENT PROGRAM REVOLVING	\$63,521					
School Facility Ren	tal SCHOOL FACILITY RENTAL REVOLVING	\$122,368					
School Choice	SCHOOL CHOICE REVOLVING	\$240,066					
Student Fee	STUDENT FEE REVOLVING	\$56,803					
Foreign Exchange	FOREIGN EXCHANGE REVOLVING	\$251,644					
Spanish Immersion	SPANISH IMMERSION REVOLVING (SUMMER)	\$533					
Transportation	TRANSPORTATION REVOLVING	\$119,564					
Lost Book							
LOST BOOK	LOST BOOK REVOLVING	\$1,202					
	<u>LEGEND</u>						
Account Circuit Breaker (CB)	<u>Description/Use</u> Special Education reimbursement from the Con Funds can be used for SPED expenses, primaril	y tuitions.					
	Can be used without further permission or appo	orpriation					
SPED Reserve	Special Education reserve fund. Money can be However, need approval from Town Selectmen						
School Lunch	Revenues are a result of state and federal reim	hursements for meals served					
2011001 2211011	Expenses in this line include the monthly contract price paid to the food						
	service company (Whitsons) and any other foo						
Alternative Student	Money from gifts and doanations. Expenses the of the school.	at benefit students and/or the operation					
School Choice	Money derived from incoming school choice this account are tuitions	students. Primary expenses paid from					
Student Fee	Fees collected for a student activity. Used for primarily sports related (transportation, referees expenses						
Foreign Exchange	Revenue is from foreign exchange student hos related to supporting exchanage activities and students						
Spanish Immersion	Revenue is from a tuition based summer camp.	Expenses are to offset program expenses					
Transportation	Revenue is from bus fees paid by GenEd students. Expenses generally are for transportation costs that are not charged to the operating budget						
Lost Book	Revenue derived from collecting fees to repla school students because they are not allowed fees. Expenses normally are the purchases of to	to graduate until they pay all outstanding					

GRANTS

GRANT	FUND#	ALLO CATION	EXPENDED	REMAINING	End Date
ΠTLE II GRANT FY23	#140	\$28,549	\$28,250	\$299	9/30/2024
4100723			In cl. En cumb. \$15,625		
1100,20			\$15,025		
NTLE III GRANT FY23	#180	\$12,336	\$1,110	\$11,226	9/30/2024
4105223	B 100	0 1 E,000	31,110	STILLS	3, 30, 202
HIGH QUALITY INSTRUCTIONAL	#105	420.000	40.00	420.000	0/01/0000
MATERIALS IMPLEMENTATION FY23	#185	\$39,000	\$0.00	\$39,000	8/31/2023
5216023					
SPED 94-142 ALLOCATION FY22	#240	\$349,655	\$349,655	\$0	9/30/2023
4100322					
SPED 94-142 ALLOCATION FY23	#240	\$364,027	6240 D24	\$3,101	9/30/2024
	# 240	\$304,027	\$360,926 Incl. Encumb.	\$3,101	9/30/2024
4100323			\$69,206.37		
SPED EARLY CHILDHOOD FY23	#262	\$7,948	\$7,881	\$67	9/30/2024
4100223			In cl. En cumb. \$2,074.04		
			4 =1=: ::= :		
ARP HOMELESS CHILD & YOUTH	#302	\$3,568	\$0	\$3,568	8/31/2024
4104822					
ΠTLE I GRANT FY22	#305	\$125,857	\$125,857	\$0	9/30/2023
4100522					
ΠTLE I GRANT FY23	#305	\$168,879	\$73,177	\$95,702	9/30/2024
4100523			In cl. En cumb. \$34,947,54		
			45 1,5 17 15 1		
ΠTLE IV GRANT FY23	#309	\$10,000	\$10,000	\$0	9/30/2024
4201223			In cl. En cumb.		
1201220			\$6,050		
MIDDLE SCHOOL PARTNERSHIP	# 42 4	\$40,000	\$0	\$40,000	6/30/2023
VIIDDLE SCHOOL PAR INER SHIP	# 424	340,000	30	340,000	0/30/2023
INVESTIGATING HISTORY PILOT FY23	#585	\$8,600	\$7,500	\$1,100	6/30/2023
5215323					
MYCAP GRANT FY23	#598	\$15,800	\$0	\$15,800	6/30/2023
4215723					
		100 450		100 150	0164 10706
SCHOOL NUTRTION EQUIPMENT FY23	#757	\$28,462	\$0	\$28,462	8/31/2023
4216123					
CIVILLO O A DITAL OD ANT EVON INAVAN		4406450	At 60 000	607.010	640040000
SKILLS CAPITAL GRANT FY23 - WAVM		\$196,150	\$168,332 In cl. En cumb.	\$27,818	6/30/2023
5215923			\$17 114 75		
			1		
ESSER II	#115	\$476,884	\$476,884	\$0	9/30/2023
4104522					
COCED III	таас	An n 00 0 40	AEC 4 100	AEE0 445	0/00/000 1
ESSER III	#119	\$1,122,342	\$564,198 In cl. En cumb.	\$558,145	9/30/2024
4104922			\$165.213.76		
CAPITAL SCHOOL WIFI FY22		\$72,000	\$71,610	\$390	9/3/2024
7514722					
MTRS EXPENSES					
ITLE I (305) - FY22: \$7,055					
ITLE I (305) - FY23: \$5,791					
SPED (240) - FY23 : \$312					
ESSER II (115): \$28,754					